

# Defense Security Cooperation Agency

---

## Deepwater and Security Cooperation



**Lt Gen Tome Walters, USAF**  
**Director, DSCA**





# DEEPWATER DEEPLY NEEDED



- **US Navy excluded from international marketplace at the platform level**
  - **Large size = Large price = blue water focus**
  - **Not in the diesel submarine business**
  - **Limited Market for F-18 E/F at current price**
- **US Naval systems that sell:**
  - **Weapons: Harpoon, Standard Missile, HARM, torpedoes**
  - **Combat systems**

**Bottom Line: 20% of FMS sales over the last 10 years**

- **Deepwater platforms more competitive?**
  - **Size and Cost**
  - **But still sail into howling protectionism winds**



# THE DSCA ROLE

- **Oversee the FMS system for new systems**
- **Work closely with the nations of the world at the senior defense level**
- **Approve / countersign FMS cases**
- **Honest broker in the tech release process**
- **Conduit and focal point with the State Department**
- **Conduit and focal point with the Senate Foreign Relations Committee and House International Relations Committee**
- **Manage the DoD Excess Defense Article (EDA) program**
  - **Ship disposal**



# WHAT WOULD DSCA DO?



- **Look for international opportunities that support Security Cooperation Goals:**
  - **Access, Influence, Interoperability**
- **Sensors are a US strength: Allies want them**
- **Anticipate increased US training as US systems are transferred**
  - **Training can be either IMET funded or FMS purchased**
- **Ship disposal to friendly nations**
  - **Most foreign navies are littoral navies**
  - **Ships of choice often ex-USCG hulls**
    - **Smaller, more sustainable**
    - **Demand is out there**



# **WHAT PROBLEMS LIE AHEAD?**

---

- **Congressional Approval!**
- **#1 Funding; #2 Funding; #3 Funding; #4 Everything Else**
- **Protecting shipyards / jobs very high priority of most nations**
- **Cost competitiveness of US shipyards**



[www.dsca.osd.mil](http://www.dsca.osd.mil)